

### **Forward-looking Statements and Risk Factors**

This presentation may include forward-looking statements. These forward-looking statements include comments with respect to our objectives and strategies and results of our operations.

However, by their nature, these forward-looking statements involve numerous assumptions, uncertainties and opportunities, both general and specific. The risk exists that these statements may not be fulfilled. We caution readers of this presentation not to place undue reliance on these forward-looking statements as a number of factors could cause future company results to differ materially from these statements.

Forward-looking statements may be influenced in particular by factors such as fluctuations in interest rates and stock indices, the effects of competition in the areas in which we operate, and changes in economic, political and regulatory conditions. We caution that the foregoing list is not exhaustive.

When relying on forward-looking statements to make decisions, investors should carefully consider the aforementioned factors as well as other uncertainties and events. The performance data quoted represents past performance and does not guarantee future results. The performance stated may have been due to extraordinary market conditions, which may not be duplicated in the future. Current performance may be lower or higher than the performance data quoted.

We do not undertake to update our forward-looking statements unless required by law.

We refer you to the list of risk factors set forth in our most recent Annual Report on Form 10-K, a copy of which may be obtained on our website at <a href="https://www.pennantpark.com">www.pennantpark.com</a> or the SEC's website at <a href="https://www.sec.gov">www.sec.gov</a>. Specifically, an investment in our common stock involves significant risks, including the risk that the secondary market price of our common stock may decline from the offering price and may be less than our net asset value per share, as well as the risk that the price of our common stock in the secondary market may be highly volatile. Please see a discussion of these risks and other related risks in our most recent Annual Report on Form 10-K under Item 1A - "Risks Relating to an Investment in Our Common Stock".

This is not a prospectus and should under no circumstances be understood to be an offer to sell, or a solicitation of an offer to buy, any security of PennantPark Investment Corporation or PennantPark Floating Rate Capital Ltd. These materials and the presentations of which they are a part, and the summaries contained herein, do not purport to be complete and no obligation to update or otherwise revise such information is being assumed. This presentation contains only such information as is set forth in our reports on Form 10-K or 10-Q and we direct you to these reports for further information on our business including investment objectives, risks and expenses.

### **Established Credit Platform**

## **■** PennantPark

Investment Advisers, LLC

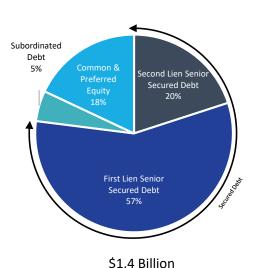
### \$3.8 billion total Assets Under Management

## **■** PennantPark Investment Corporation

NASDAQ: "PNNT"

- IPO Date: April 2007

- 77% Secured Debt



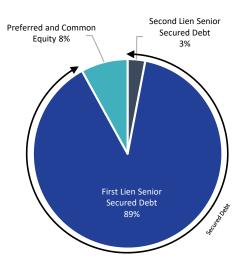
## **E** PennantPark

Floating Rate Capital Ltd.

- NASDAQ: "PFLT"

- IPO Date: April 2011

92% Secured Debt



\$1.2 Billion

### **Established Investment Platform**

- PennantPark Investment Advisers founded 13 years ago before the financial crisis
- Deep expertise in middle market direct lending
- Longer investment horizon with attractive publicly traded model
- Cohesive, experienced team

### **PNNT**

- \$438 million Market Capitalization
- \$8.79 Net Asset Value per Share
- 77% of the Portfolio is Secured debt



# Founded in 2007 Funded \$10B in 535 companies

### **Disciplined Investor**

- Value oriented with goal of capital preservation
- Focused approach to ensure good risk/reward
- Patient and prudently leveraged to capture returns during dislocations

### **Relationship & Solution Driven**

- Team approach
- Build long term relationships trusted partner
- Independent and conflict free

#### **Middle Market Focus**

- Companies with EBITDA of \$15 - \$50 million
- Solutions that traditional lenders find increasingly difficult

# Consistent Performance & Track Record

 Low volatility of underlying portfolio EBITDA through the Great Recession

#### **PNNT**

- Only 13 non-accruals out of 245 companies since inception
- Annualized loss ratio approximately 30 basis points compared to 12.1% yield since inception 12 years ago

#### **PNNT**

## Conservative Portfolio Construction

- 78 companies in 30 different industries
- Weighted average debt/EBITDA through PNNT security is 4.7x
- Weighted average cash interest coverage is 2.7x
- 77% of portfolio is secured
- Incumbency: about 65% of investments made to existing borrowers who we know well



### Why is PNNT Well Positioned?

### **Experienced Team**

- Decades of experience in middle market sponsor-driven direct lending
- Investment committee has worked together for over 20 years
- · Stable, consistent investment team
- Headquarters in New York with offices in Los Angeles, Chicago, and Houston

## Expansive Relationship Network

- Independent
- Established institutionalized relationships
- Focus on building long-term trust
- Brand recognition with about 190 sponsors financed

### **Strong Capital Base**

- Permanent equity capital of \$589 million
- · Quarterly dividend of 18 cents per share
- Regulated Debt/Equity Ratio targeted at 1.1 1.5x should improve ROE while maintaining a prudent debt profile
- Actively assessing a joint venture in order to grow earnings

## Attractive and Diversified Financing

- \$475 million of Truist credit facility at L+225
- \$250 million of BNP credit facility at L+260
- \$134 million in attractive, fixed rate, long-term SBA financing
- \$86 million long term notes due 2024 at 5.5%
- Received "Green Light" letter for another SBIC license

### **Underwriting Philosophy & Process<sup>1</sup>**

### **Investment Philosophy**

- Capital preservation is paramount
- Companies with positive cash flow (in order to de-risk)
- Companies owned by reputable financial sponsors with track records supporting portfolio companies
- ► Run by experienced management teams with capability to pursue growth
- Companies in non-cyclical industries with strong competitive positions and viable reason to exist
- Companies with multiple potential exit strategies in middle-market companies
- Focus on companies in non-cyclical industries that have a viable reason to exist

### **Underwriting Process**

## Sourcing & Industry Expertise

## Due Diligence & Underwriting

### Investment Committee

## & Documentation

**Structuring** 

### Monitoring

- Broad network of industry contacts
- Long-term relationships with middle market PE sponsors and portfolio companies
- · Proprietary origination
- Screen companies using value-oriented philosophy

- Deep dive, PE-style, diligence
- Review historical and prospective data
- On-site company visits, calls with competitors and clients
- Diligence alongside PE sponsor

- Memos focus on downside cases to ensure that risks are thoroughly understood
- Evaluate from an owner's perspective
- Unanimous consent amongst IC needed

- Deep experience across multiple credit cycles negotiating structures
- Construct attractive risk-reward profile
- Covenants, terms, and conditions that enforce borrower discipline and preserve investor capital

- Proactive portfolio review
- Monthly financials supplemented with monitoring of key developments
- Board observer rights when possible
- Quarterly independent thirdparty valuations

<sup>1.</sup> The execution of the investment process described herein indicates the Manager's current approach to investing, and this investment approach may be modified in the future by the Manager in its sole discretion at any time and without further notice to investors in response to changing market conditions, or in any manner it believes is consistent with the overall investment objective of an individual fund/vehicle.



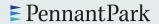
### **PNNT Has a Compelling Track Record**

- Portfolio growth has been measured and consistent with market opportunity
- ▶ \$669 million of dividends paid to shareholders since inception
  - To date, dividends paid to shareholders are approximately 80% of equity capital raised<sup>1</sup>
- Low loss experience: approximately 30 bps annual loss rate against a 12.1% average yield on purchases since inception
  - Low volatility of underlying portfolio EBITDA through the Great Recession
  - Only 13 non-accruals out of 245 companies since inception, despite recession and credit crisis

### Portfolio Size, Equity Raised & Cumulative Dividends Paid

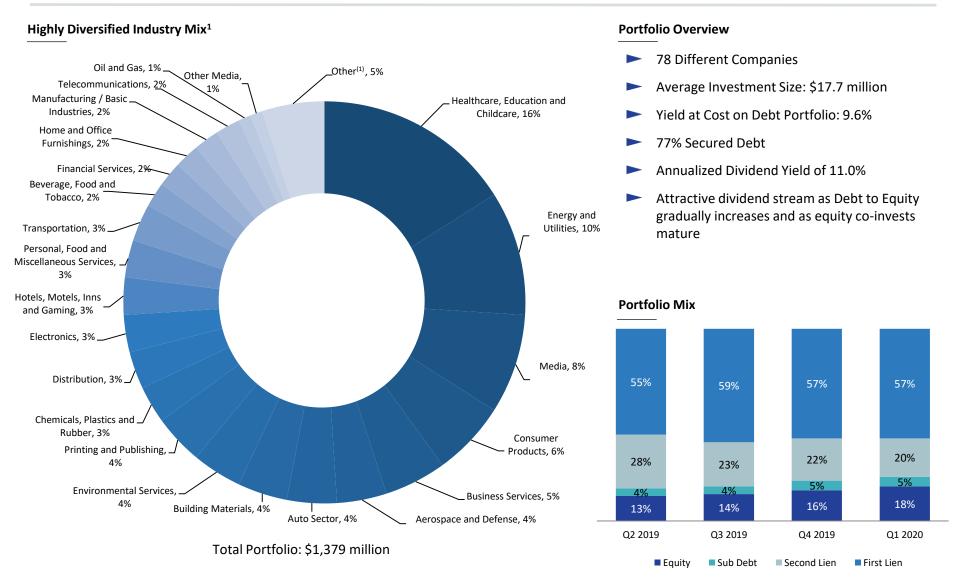


Net of repurchases.



### Overall Portfolio as of December 31, 2019





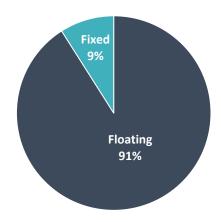
<sup>1.</sup> Total of 30 industries. "Other" includes: Buildings and Real Estate / Communications / Education / Insurance / Other Media / Telecommunications



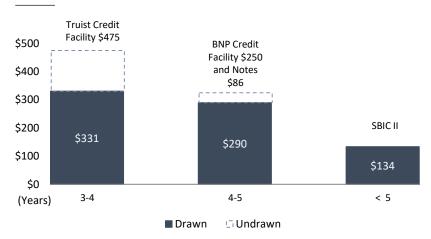
## **Attractive Asset/Liability Profile**

(\$ in millions)

### **Fixed vs. Floating Assets**

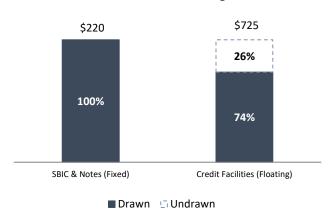


### **Liability Maturity**

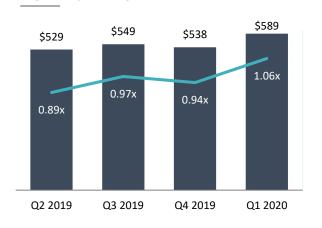


### **Fixed vs. Floating Debt Exposure**

### **Total Available Borrowing \$950**



### **Regulatory Leverage**



### **Benefits of SBIC Subsidiary**

- Long-term funding
  - 10-year SBA non-recourse debentures
  - Does not use mark-to-market accounting
- Up to 2x leverage at SBIC subsidiary
  - Remaining \$134 million long-term financing
- ► Attractive pricing: all-in ten-year fixed-rate of 3.1% on SBA financed vehicle
- Diversifies funding sources
- Exemptive relief excludes SBIC debt from BDC asset coverage test
- ► "Green Light" letter received to move forward on a new SBIC license

## **Debt Summary**

### As of December 31, 2019

	Commitment Amount (\$mm)	Debt Drawn (\$mm)	Interest Rate	Maturity Date
BNP Revolving Credit Facility	\$250	\$204	4.6%	2/22/2024
Truist Revolving Credit Facility	\$475	\$331	4.2%	9/4/2024
SBIC II	\$150	\$134	3.1%1	3/1/26 - 3/1/281
2024 Notes	\$86	\$86	5.5%	10/15/2024
Total	\$961	\$755	5.0%	

Across all SBIC II debentures.

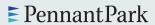


## **Selected Financial Highlights - PNNT**

(\$mm, except per share data)	December Q1 2019	March Q2 2019	June Q3 2019	September Q4 2019
Investment Portfolio (at fair value)	\$1,245	\$1,275	\$1,219	\$1,379
Debt (Regulatory)	\$520	\$549	\$538	\$620
Debt (GAAP)	\$666	\$695	\$684	\$743
Net Assets	\$592	\$586	\$582	\$589
Ending Debt to Equity (Regulatory)	0.89x	0.97x	0.94x	1.06x
Ending Debt to Equity (GAAP)	1.15x	1.23x	1.20x	1.28x
Originations	\$184	\$116	\$39	\$174

Per Share Data:				
Net Asset Value	\$8.83	\$8.74	\$8.68	\$8.79
Core Net Investment Income <sup>1</sup>	\$0.19	\$0.17	\$0.17	\$0.15
Dividends to Shareholders	\$0.18	\$0.18	\$0.18	\$0.18

<sup>1.</sup> Core Net Investment Income per share is a non-GAAP financial measure.



### **Strategy Targeted to Deliver Returns**

- Extensive and diverse sourcing network
- ► Focused on companies with strong free cash flow and de-leveraging capabilities
- ► Value oriented with a goal of capital preservation
- Privately negotiated middle market loans provide attractive risk/return
- Returns driven by interest payments from primarily secured debt

### **PNNT Selected Investments**



Revolver
First Lien Secured Debt
Equity

InTandem Capital



Second Lien Secured Debt Equity

Francisco Partners



Revolver
First Lien Secured Loan
Equity

Staple Street Capital



Revolver First Lien Term Loan

Yellow Wood Partners



First Lien Secured Debt Revolver

MidOcean Partners



Second Lien Secured Debt Equity

> Court Square Capital Partners



Revolver
First Lien Secured Debt
Equity

Mountaingate Capital



Revolver First Lien Secured Debt

Wind Point Partners



Second Lien Secured Debt Delayed-Draw Term Loan

> Morgan Stanley Capital Partners



First Lien Secured Debt

**Arlington Capital Partners** 



Revolver First Lien Term Loan

OpenGate Capital



Revolver First Lien Term Loan Equity

CIP Capital



Revolver First Lien Secured Debt

The Halifax Group



First Lien Secured Debt Equity

J.W. Childs



Revolver
First Lien Secured Debt
Equity

H.I.G. Capital



Second Lien Secured Debt Equity

Clearlake Capital

